

MINUTES

VIRGINIA SMALL BUSINESS FINANCING AUTHORITY BOARD OF DIRECTORS MEETING - LOAN BUSINESS

July 18, 2007 - 12:00 P.M.

**Eighth & Main Building, 3rd Floor Conference Room
Richmond, Virginia**

- I. Voting members present: Leon Moore, George Bryan, Jeff Jones, Michael Joyce, Harold Moore (on behalf of The Honorable J. Braxton Powell), and Louisa Strayhorn. Others present: David Smith (Deputy Secretary of Commerce & Trade), Lynda Sharp Anderson (Deputy Director, VDBA), Stephanie Hamlett (Deputy Attorney General), Anna Mackley Cobb, Patty Thorne, and Scott Parsons.

Due to the absence of the Chairman and Vice Chairman, Leon Moore served as Acting Chairman.

Mr. Moore called the meeting to order and recognized Executive Director Scott Parsons. Mr. Parsons introduced newly appointed Board Director, George Bryan and welcomed him to the Board. Mr. Parsons also welcomed guests, Deputy Secretary of Commerce & Trade David Smith and VDBA Deputy Director Lynda Sharp Anderson, to the meeting.

- II. Approval of Minutes - On a motion by Michael Joyce, seconded by Jeff Jones, the minutes of the June 20, 2007, Board of Directors Meeting - Loan Business were unanimously approved as presented.

III. PUBLIC HEARING (12:12 pm)

- A. Friendship Foundation - City of Roanoke and Roanoke County - \$14,500,000 501c3 bond. On a motion by Michael Joyce, seconded by Harold Moore, the Board of Directors unanimously adopted a final resolution authorizing the issuance of tax-exempt bonds to help finance the renovation of facilities and refinance existing debt. (Mr. Bryan abstained from the vote.)
- B. Volo Holdings Manassas, LLC - City of Manassas - \$35,000,000 IDB. On a motion by Jeff Jones, seconded by Michael Joyce, the Board of Directors unanimously adopted an inducement resolution authorizing the issuance of tax-exempt bonds to help finance the acquisition, upgrade/renovation of assets and construction of a new hanger, office and shop complex at the Manassas Regional Airport.

- C. NPPF Intermediate Funding I, LLC (for the benefit of Florida Care Properties, Inc. d/b/a Southern Training) - At-large - \$31,000,000 501c3 bond. On a motion by Jeff Jones, seconded by Harold Moore, the Board of Directors unanimously adopted an inducement resolution, subject to review and approval by Deputy Attorney General Stephanie Hamlett, authorizing the issuance of tax-exempt bonds to help finance the acquisition of the assets of Southern Training and Education Centers, Inc. and Southern Training and Educational Centers of Florida, Inc. (Mr. Bryan abstained from the vote.)
- IV. **Public Hearing** closed at 1:34 pm. No members of the public attended or requested to speak.
- V. Board Review and Ratification of Loans Approved/Declined by Staff - On a motion by Jeff Jones, seconded by Michael Joyce, the loan decisions of \$500,000 or less approved and declined by staff for June 2007 were unanimously ratified.
- VI. Ratification of Virginia Capital Access Program Claim - On a motion by Michael Joyce, seconded by Jeff Jones, the Board of Directors unanimously approved the ratification of the payment of four claims under the Virginia Capital Access Program, three claims for the benefit of Branch Banking and Trust (BB&T) and one for Bank of the Commonwealth.
- VII. Other Business - Ms. Strayhorn explained to the Board that the VDBA would be re-organizing to align itself more closely with the three stages of the business cycle: Business Formation & Start-Up; Business Stabilization & Support; and Business Growth & Expansion. She stated that this re-organization along these lines would help people outside of the agency better understand the purpose of the agency's services and programs. She reinforced to the Board that there would be no impact to the Board's oversight and management of VSBFA programs and funds. Full details will be shared with the Board at a later date. Ms. Strayhorn also informed the Directors that she had submitted budget requests to the Secretary of Commerce & Trade in the amount of nearly \$8 million per year in new money to support existing VSBFA programs as well as new, proposed programs for the VSBFA. She also has recommended to the Secretary that the VSBFA be the primary financing resource for the Commonwealth when providing financing to businesses and localities.
- VIII. Mr. Moore thanked everyone for attending and adjourned the meeting.